

The Sales Playbook For Hyper Sales Growth

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** Creating a Sales Playbook is important. But other sales drivers need to change along with it.. Changing the heads, hearts, attitude, drive and focus of your people on the right HPAs that drive results.; The sales manager’s focus needs to be raising Quality and Quantity.Train, grow and develop a team of higher performers.; The Playbook maps your proven People, Processes, and Practices so ...

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With Jack Daly's insightful books, Hyper Sales Growth and The Sales Playbook, you will learn proven techniques from top sellers, how to practice to perfection, and how to collaborate to achieve exceptional results.

Homepage - Jack Daly

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Steps on Creating a Sales Playbook with Jack Daly

Are you teaching your salespeople how to fish, or are you just telling them how many fish they need to bring in to meet quota?In The Sales Playbook for Hyper Sales Growth, we not only delve into the necessity of developing these processes within a company but also provide valuable techniques, tools, and procedures that sales teams can begin implementing immediately.

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